



KARMAYOGI BHARAT

(A Company Registered u/s 8 of the Companies Act, 2013)

Parsvnath Capital Tower, 7th Floor, Bhai Vir Singh Marg, Sector 4, Gole Market, New Delhi-110001

Tel –011-49874300, Email - tenders.karmayogi@gov.in

Addendum no. 2 to the Request for Expression of Interest (REOI)

Assignment: REOI for Selection of Project Management Consultancy firm for Karmayogi Bharat
REOI No.: IN-KBL-373719-CS-QCBS dated 02-08-2023

Date: 24-08-2023

S.No.	REOI Section / Clause No.	Page No.	Reference clause of REOI (FOR)	Amended Clause to the REOI (READ AS)
1.	5. The short-listing criteria (i) General experience of the Consultant	3	General experience of the Consultant: The Consultant should be in the core business of providing program / project management services. The minimum number of years in program / project management services as on March 31, 2023, should not be less than 10 (Ten) years in India. Relevant documents shall be furnished duly certified by the Company Secretary or the equivalent official by applicants. The bidder needs to submit the below documents for the fulfilment of the criteria. i. Company Incorporation Certificate issued by Registrar of Companies ii. One Work Order with a Central or State	General experience of the Consultant: The Consultant should be in the core business of providing program / project management services. The minimum number of years in program / project management services as on March 31, 2023, should not be less than 10 (Ten) years in India. Relevant documents shall be furnished duly certified by the Company Secretary or the equivalent official by applicants. The bidder needs to submit the below documents for the fulfilment of the criteria. i. Company Incorporation Certificate issued by Registrar of Companies along with GST registration. ii. Company Profile not more than 10 pages on a A4

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			<p>Government with similar scope of work with an order value of not less than INR 50 million or \$ 625,000 with client completion certificate.</p> <p>iii. Company Profile not more than 10 pages on a A4 size sheet</p>	size sheet
2.	<p>5. The short-listing criteria</p> <p>(iv) Project Experience</p>	3 &4	<p>Project Experience in 3 Digital / IT Transformation projects of large scale and national importance preferably in capacity building, talent management and human resource management in the last 5 (Five) years (ending on the last date for submission of the response), fulfilling the following criteria:</p> <p>a. Project / program management of large-scale Digital / IT Transformation projects with minimum user base of 10,00,000 users</p> <p>b. The projects should be meeting the above criteria and with a minimum value of INR 50 (Fifty) Million or \$ 625,000 Million. Lists of successfully completed or substantially completed assignments in the last 5 years/under implementation, with details of the assignments, values, contacts names and numbers of the respective Clients and Client's Certificates of satisfactory performance of the assignment or any other equivalent documentation supporting this criterion shall be submitted with the Expression of Interest (EOI). Ongoing assignments in criteria project value has been paid by the client may also be considered under the category. Documentary evidence with CA certificate confirming the receipt of the payment should be</p>	<p>Project Experience in at least 3 Program Management /Advisory/ IT Advisory projects of large scale of National/ State importance preferably in Capacity Building/ Skill Development/ Talent Management/ Human Resource management in the last 5 (Five) years (ending on the last date for submission of the response), fulfilling the following criteria:</p> <p>a. Impacting a minimum user/beneficiary base of 1,00,000 users</p> <p>b. The projects should be with a minimum value of INR 10 (ten) Million or \$ 125,000.</p> <p>c. At least one of the projects should be with a central or a state government.</p> <p>Note: Bidders are requested to include the most relevant project details and share the projects in the given format as mentioned given in the Annexure-1b along with workorder copies and client completion certificates/self-completion certificate signed by authorised signatory in case of ongoing projects the bidder may submit 80% payment received certificate duly certified by the company auditor/CA. In case a bidder submits more than the requested number of projects then the first three projects submitted shall be considered for evaluation.</p>

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			<p>submitted. By providing such details, the Consultant will be deemed to have provided no objection to the Client ('Karmayogi Bharat - SPV') for contacting the previous/existing Clients of the Consultant.</p> <p>Note: Bidders are requested to include the most relevant project details and share the projects in the given format as mentioned given in the Annexure-1b along with workorder copies and client completion certificates in case of ongoing projects the bidder may submit 80% payment received certificate duly certified by the company auditor. In case a bidder submits more than the requested number of projects then the first three projects submitted shall be considered for evaluation</p>	
3	<p>5. The short-listing criteria</p> <p>(v) Annual Turnover</p>	4	<p>Annual Turnover: Consultant shall submit with the EOI, Statement of Annual Turnover in the last 3 (Three) completed financial years (i.e., 2019-20, 2020-21 and 2021-22). The average Annual Turnover shall at the minimum be INR 500 million or \$ 6.25 Million for the said three years. Turnover refers to bidder's turnover in IT consulting/Advisory services and the turnover statements shall duly be certified by the Chartered Accountant. In case revenues from IT consulting/advisory services are not separately mentioned in the audit reports, a Certificate from the bidder's statutory auditor/Company Secretary shall be provided, specifying the relevant turnover for respective years. The bidder shall need to submit the extracts from their balance sheet and profit and loss accounts.</p>	<p>Annual Turnover: Consultant shall submit with the EOI, Statement of Annual Turnover in the best 3 (Three) of the last five (5) completed financial years preceding and including financial year 2022-23. The average Annual Turnover shall at the minimum be INR 300 million or \$ 3.75 Million for the said three years. Turnover refers to bidder's turnover in IT consulting/Advisory services and the turnover statements shall duly be certified by the Chartered Accountant. In case revenues from IT consulting/advisory services are not separately mentioned in the audit reports, a Certificate from the bidder's statutory auditor/Company Secretary shall be provided, specifying the relevant turnover for respective years. The bidder shall need to submit the extracts from their balance sheet and profit and loss accounts.</p>

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4	5. The short-listing criteria (vi) Financial Soundness		Financial soundness of the Consultant should be evidenced by the last 3 (Three) years' (i.e., 2019-20, 2020-21 and 2021-22) audited balance sheets/financial reports.	This clause stands deleted in the REOI
5	5. The short-listing criteria (vii) Manpower Strength		Manpower strength: The company should have at least 300 technically qualified, client facing professionals engaged in advisory and program management assignments. The signoff shall be provided by the head of HR department of the bidder and in the format provided in the Annexure-1a.	Manpower strength: The company should have at least 200 technically qualified, client facing professionals engaged in advisory and program management assignments. The signoff shall be provided by the head of HR department of the bidder and in the format provided in the Annexure-1a.
6	Key Dates and Information	2	Key Dates and Information: Last Date and Time for online submission of EOI: August 28, 2023, till 1500 hours Date and Time for online opening of EOI : August 28, 2023 at 1730 hours	Key Dates and Information: Last Date and Time for online submission of EOI: August 31, 2023, till 1700 hours Date and Time for online opening of EOI: August 31, 2023 at 1730 hours